

Chapter 8: Building Blocks in Economics:

The Problem of Choice

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Chapter at a Glance: *Economics is about making choices because human wants are unlimited while resources are limited. Every choice has an opportunity cost, and every economy must decide what to produce, how to produce and for whom to produce.*

1. The Basic Economic Problem: Choice

- People, enterprises and governments constantly make economic choices.
- Needs are essentials such as food, water and shelter. Wants include items such as gadgets, vacations and luxury goods.
- Human wants are unlimited and keep changing over time.
- Resources available to satisfy these wants are limited. Therefore, choices must be made.

Market: *A place where products and services are bought and sold. It may be a physical market or a virtual market on the internet.*

2. Choices and Limited Resources

- Resources are factors used to produce goods and services.
- They may be natural, such as water and coal, or human-made, such as capital and technology.
- The factors of production are land, labour, capital and technology.
- Resources are scarce and can have alternative uses. For example, steel can be used for medical equipment, aircraft or refrigerators.
- Economies try to use scarce resources in the best possible way to meet unlimited wants and improve quality of life.

3. Opportunity Cost

Definition: *When one alternative is chosen, other options are given up. The value of the option given up is called opportunity cost.*

- Example: A farmer can use the same land to grow barley or wheat. Producing more barley requires sacrificing some wheat.
- Opportunity cost helps individuals, enterprises and governments compare alternatives before making decisions.

4. Production Possibility Curve (PPC)

PPC: *A curve showing different combinations of goods that can be produced using all available resources.*

Combination	Barley (kg)	Wheat (kg)
A	0	100
B	25	90
C	50	70
D	75	40
E	100	0

- Here PPC is downward sloping: as barley production rises, wheat production falls.
- Moving from A to E shows a trade-off between barley and wheat.
- Points on the PPC show maximum output through efficient use of available resources and avoidance of wastage.
- PPC is useful for planning and decision-making by enterprises and governments.

5. What Does Economics Deal with?

- The word Economics comes from the Greek word oikonomia: oikos means household and nemein means management.
- Economics studies how choices are made by optimising the use of limited resources to satisfy needs and wants.
- It studies interactions among consumers, producers, governments and financial institutions.
- It examines wages, distribution of wealth and resources, market prices, investment, technology, trade, employment and government policies.
- Good economic decisions depend on data and analysis rather than guesswork.

Economic entities: *Participants in economic activity, such as consumers, producers, governments and enterprises.*

6. Data, Surveys and Economic Decision-Making

Term	Meaning
Data	Facts and statistics collected for reference or analysis.
Survey	A systematic method of collecting and analysing data about economic conditions and behaviour.
Economy	The production and consumption of goods and services and the flow of money in a country or region.
Policy	A course or principle of action adopted or proposed by an organisation or individual.

- Families use information to divide money among essential items, non-essential items and savings.
- Governments use tax revenue to plan infrastructure and welfare spending.
- Businesses study market trends and innovation to serve customers and earn profits.
- Economists compare alternatives, opportunity costs and possible outcomes, using sources such as government reports and company financial statements.

7. Scope of Work of Economists

Area	Work
Policy-making	Guiding governments on taxation or welfare spending.
Business consulting	Helping firms plan growth or improve efficiency.
Research and education	Studying economic trends and teaching others.
Finance	Advising investors on where to invest.

8. Economic Survey of India

- The Economic Survey of India is an important annual document prepared by the Ministry of Finance.
- It is presented in Parliament before the Union Budget.
- It reviews the previous year's economic performance and analyses agriculture, industry, services, employment, inflation, education, health and infrastructure.
- It discusses future challenges and opportunities and provides useful insights for policy decisions and the upcoming Union Budget.
- It also helps citizens understand economic data and the performance of the Indian economy.

9. Three Key Questions in Economics

Unlimited wants + limited resources → scarcity → choices. This creates three central questions:

Question	What It Means
What to produce?	Which goods and services should be produced, and in what quantities?
How to produce?	Which methods, resources and technologies should be used?
For whom to produce?	Who will receive or benefit from the goods and services produced?

10. What to Produce and for Whom?

- Producers and governments must choose which goods and services to produce and how much.
- Example: Farmers may choose between water-intensive crops such as sugarcane and rice and drought-resistant crops such as millets and pulses.
- Sugarcane can provide high profits and support the sugar industry, while millets and pulses save water, improve soil health and support sustainable agriculture.
- Such choices involve trade-offs between short-term gains and long-term sustainability.

For Whom to Produce – Example of Shoes

Type	Main Consumer Group / Features
School shoes	Students; simple, durable and affordable.
Office wear shoes	Working professionals; comfortable, formal and quality-focused.
Sports shoes	Athletes and fitness enthusiasts; grip, flexibility and support.
Casual shoes/slippers	Daily users; comfortable and affordable.

- Producers consider consumer needs, income, tastes, lifestyles, purchasing power and demand so that limited resources are not wasted.

11. How to Produce?

- Producers choose the right mix of land, labour, capital and technology.
- Labour-intensive production uses more workers and less machinery; agriculture and handicrafts often rely more on labour.
- Capital-intensive production uses more machines and technology; steel and automobile industries depend more on machinery.
- The choice depends on the cost and availability of labour and capital, available technology, nature of the product, and government laws and regulations.
- Example: Designer garments may require skilled labour, while mass-produced garments are more suitable for machines.

12. Economic Systems and How Choices Are Made

Economic system: *The system that defines the mechanisms for production, consumption and distribution of goods, services and resources.*

The three kinds of economic systems:

A. Planned Economy

- A central government planning authority makes major economic decisions.
- It decides what and how much to produce, how goods will be produced, who will receive them and at what prices.
- The government owns most major resources and sectors, while private ownership is limited.
- Strict permits and licences may restrict private competition and reduce incentives for quality improvement and innovation.
- Examples: The former Soviet Union, North Korea and Cuba.

B. Market Economy

- Economic questions are mainly answered by demand and supply, with relatively little government intervention.
- Factories, shops, land and other resources are largely owned by individuals and private companies.
- Competition can encourage better quality, lower prices and innovation.
- Government still helps ensure safety, law and order and provides public goods and infrastructure.
- Examples given include the US, Japan and Hong Kong.

C. Mixed Economy

- A mixed economy combines features of both planned and market economies.
- Private individuals and the government both participate in economic choices.
- Markets encourage profit-making, innovation and competition, while government regulates activity and provides public goods.
- Large public-sector companies may also play an important role.
- Examples given include India (post-1991), China (post-1978), Germany and Sweden.

Public goods: *Goods and services available to all without excluding anyone, such as parks, roads, police services, street lights and basic education.*

13. Comparison of Economic Systems

Feature	Planned Economy	Market Economy	Mixed Economy
Main decision-maker	Government / central authority	Market forces and private decisions	Government + market
Ownership	Mostly government	Mostly private	Public and private
Prices / allocation	Mainly government-determined	Mainly demand and supply	Market with government regulation
Competition	Restricted	Generally high	Present but regulated
Government role	Very large	More limited, but important	Important alongside private sector

14. India's Economic System and the 1991 Reforms

- After independence, India followed a more state-led approach similar to a planned economy.
- The government controlled and regulated many industries, while banking, transport and heavy industries had a strong public-sector presence.
- By 1991, India faced serious economic difficulties.
- Economic reforms reduced excessive regulations, encouraged private enterprise, opened the economy to global trade and investment, and increased competition.
- India gradually became more market-oriented while retaining an important role for government.
- India after 1991 as an example of a mixed economy.

15. Quick Revision – Key Terms

Term	Easy Meaning
Needs	Essentials required for living, such as food, water and shelter.
Wants	Desires beyond basic needs; they are unlimited and changing.
Scarcity	Situation in which resources are limited compared with wants.
Opportunity cost	Value of the alternative given up when a choice is made.
PPC	Curve showing possible combinations of goods using all available resources.
Labour-intensive	Production using more workers and less machinery.
Capital-intensive	Production using more machines and technology.
Planned economy	Government mainly determines resource allocation, production and prices.
Market economy	Market forces mainly determine resource allocation and prices.
Mixed economy	Government and private sector coexist and participate in the economy.
Public goods	Goods/services available to all, such as roads, parks and police services.

16. Chapter Summary

- Economics begins with the problem of unlimited wants and limited resources.
- Scarcity makes choice unavoidable, and every choice involves an opportunity cost.
- The PPC explains trade-offs and efficient use of resources.
- Every economy must answer: what to produce, how to produce and for whom to produce.
- Planned, market and mixed economies answer these questions in different ways.
- Most modern economies combine market and government elements; India is described as a mixed economy after the 1991 reforms.
- Reliable data and careful analysis improve economic decision-making.

Exam Tip: *While answering questions, connect definitions with the chapter's examples-barley and wheat for opportunity cost/PPC, crops for 'what to produce', shoes for 'for whom to produce', and garments for labour-intensive versus capital-intensive production.*

